

# How can we help?

WINNING WITH AIG



## Property

### Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities

- Financial Institutions
- Communications
- Healthcare
- Infrastructure
- Light Pharmaceuticals
- Public Authorities
- Terrorism Protection

#### Preferred Segments

- **Major Accounts** – typically companies with sum insured greater than \$1bn
- **Middle Market** – typically companies with sum insured less than \$1bn
- **International Wholesale** – typically international clients accessing the London market

#### Focus is on the following Client Segments

- Lead Preferred
- Multinational
- Major Accounts
- Middle Market
- Risk Management / Captive Programs
- Private Finance Initiatives

#### Property & Casualty Combined Appetite

- Financial Institutions
- Communication, Media & IT
- Professional Services



Lloyds capacity available through Talbot dual stamping capability

### AIG Property Differentiators



#### Global Risk Engineering

- Experienced Property Risk Engineers worldwide.
- Industry and sector specialists.
- Help clients avoid and minimise losses.
- Insights for clients about their potential vulnerabilities.



#### Multinational Excellence

- Significant investment in technology and processes to get global policy issuance before inception.
- Tools and tech to give Risk Managers insights across global portfolio.
- See [www.aig.com/multinationalplaybook](http://www.aig.com/multinationalplaybook)

#### Timely Multinational Policy Issuance

- Contract certainty
- Local compliance
- Alignment between client's operations
- Early premium allocations
- Reduced rework, minimise cover gaps



#### Claims First

- Multi award winning Major Loss claims team.
- In the event of a major claim, AIG will confirm coverage under the policy as quickly as reasonably possible. Once coverage is confirmed, we promise to provide the Policyholder with immediate working funds of 50% of our share of the agreed estimate within 7 days for: property damage/repairs, clean-up costs and extra expense/increased cost of working.



### Our UK Regions Property Team

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\* Risk capacity: guide only - every case written on its merits

[aig.co.uk/WinningAIG](http://aig.co.uk/WinningAIG)