

How can we help?

WINNING WITH AIG



Property

Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities

- Financial Institutions
- Communications
- Healthcare
- Infrastructure
- Light Pharmaceuticals
- Public Authorities
- Terrorism Protection

Preferred Segments

- **Major Accounts** – typically companies with sum insured greater than \$1bn
- **Middle Market** – typically companies with sum insured less than \$1bn
- **International Wholesale** – typically international clients accessing the London market

Focus is on the following Client Segments

- Lead Preferred
- Multinational
- Major Accounts
- Middle Market
- Risk Management / Captive Programs
- Private Finance Initiatives

Property & Casualty Combined Appetite

- Financial Institutions
- Communication, Media & IT
- Professional Services

NEW



Lloyds capacity available through Talbot dual stamping capability

AIG Property Differentiators



Claims First

- Multi award winning Major Loss claims team.
- In the event of a major claim, AIG will confirm coverage under the policy as quickly as reasonably possible. Once coverage is confirmed, we promise to provide the Policyholder with immediate working funds of up to 50% of our share of the agreed estimate within 7 days for: property damage/repairs, clean-up costs and extra expense/increased cost of working.



Underwriting Expertise

- Solution oriented underwriting team.
- Delivering insurance solutions tailored to our clients' needs
- Expertise in structuring complex insurance programs
- Wording specialists



Distribution

- Ensuring our clients get the best value out of AIG.
- Serving major clients and broker partners through an elevated experience via the Client Director, enabling the AIG team to solve problems and address the client's evolving risk needs.



Global Risk Engineering

- Experienced Property Risk Engineers worldwide.
- Industry and sector specialists.
- Help clients avoid and minimise losses.
- Insights for clients about their potential vulnerabilities.



Multinational Excellence

- Significant investment in technology and processes to get global policy issuance before inception.
- Tools and tech to give Risk Managers insights across global portfolio.
- See www.aig.com/multinationalplaybook

Timely Multinational Policy Issuance

- Contract certainty
- Local compliance
- Alignment between client's operations
- Early premium allocations
- Reduced rework, minimise cover gaps

BREXIT-READY!
PAN EUROPEAN COVERAGE
REMOVES UNCERTAINTY FROM MULTINATIONAL PROGRAMMES

Our Property Leaders

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* Risk capacity: guide only - every case written on its merits

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