How can we help? WINNING WITH AIG



Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities



Financial Institutions



Communications



Healthcare



Infrastructure



Light Pharmaceuticals



Public Authorities



Terrorism Protection

Property & Casualty Combined Appetite

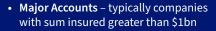




• Communication, Media & IT

Professional Services

Preferred Segments





International Wholesale – typically international clients accessing the London market





Lloyds capacity available through Talbot dual stamping capability

Client Segments

- Lead Preferred
- Multinational
- Major Accounts
- Middle Market
- Risk Management / Captive Programs
- Private Finance **Initiatives**

AIG Property Differentiators



AIG CLAIMS

Claims First

- Multi award winning Major Loss claims team.
- In the event of a major claim, AIG will confirm coverage under the policy as quickly as reasonably possible. Once coverage is confirmed, we promise to provide the Policyholder with immediate working funds of up to 50% of our share of the agreed estimate within 7 days for: property damage, repairs, clean-up costs and extra expense/increased cost of working



Underwriting **Expertise**

- Solution oriented underwriting team.
- Delivering insurance solutions tailored to our clients' needs
- · Expertise in structuring complex insurance programs
- Wording specialists



Distribution

- Ensuring our clients get the best value out of AIG.
- Serving major clients and broker via the Client Director, enabling the AIG team to solve problems and address the client's



Global Risk Engineering

- Risk Engineers
- · Industry and sector partners through an elevated experience

evolving risk needs.



• Experienced Property

- worldwide.
- specialists. Help clients avoid
- and minimise losses. · Insights for clients about their potential vulnerabilities.



Multinational Excellence

- Significant investment in technology and processes to get global policy issuance before inception
- Tools and tech to give Risk Managers insights across global portfolio.
- See www.aig.com/ multinationalplaybook

Timely Multinational Policy Issuance

- Contract certainty
- Local compliance
- · Alignment between client's operations
- Early premium allocations
- · Reduced rework, minimise cover gaps



Our Property Leaders

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^{*} Risk capacity: guide only - every case written on its merits