

How can we help?

WINNING WITH AIG



Financial Institutions

Underwriting Sweet Spots

- D&O**
- Crime**
- Professional Liability**
- Employment Practices Liability**
- Pension Trustee Liability**

Preferred Clients

- Banks
- Insurance companies
- Investment Managers
- SME Crime



CAUTION

- Crypto
- UK Life companies
- Large Private Equity (especially dividend recap)

Combinations of offerings driven by client need

- Bespoke** ↑
- Manuscripted wordings
- Captive services
- Multinational programmes
- Client partnership
- Claims experience
- Information sharing
- Risk analytics
- Product driven
- ↓ **Light Touch**

AIG Financial Institutions Differentiators



FI Expertise

- Vast Financial Institutions underwriting expertise.
- Dedicated experts in sub-sectors (eg Tier 1 banks, insurance companies, SMEs).
- Great support for our brokers e.g. in client meetings.



Dedicated Client Engagement

- Dedicated London based Client Engagement Manager for Financial Institutions.
- Coordinates products and services across disciplines and geographies.
- Allows a seamless AIG Financial Institutions proposition.



Multinational

- Our multinational capabilities a major asset in Financial Institutions market.
- Allows us to provide solutions for global institutions' complex requirements.
- E.g. cross class multinational programmes, global claims services, captive fronting arrangements.



Claims First

- Over 40 Financial Institutions claims experts in London.
- Supported by global network of claims experts to service clients in their local jurisdictions.
- All Financial Institutions claims, controlled from London.

BREXIT-READY!
 PAN EUROPEAN COVERAGE
 REMOVES UNCERTAINTY FROM
 MULTINATIONAL PROGRAMMES

Our Financial Institutions Leaders

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* Risk capacity: guide only - every case written on its merits

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