

# How can we help?

WINNING WITH AIG



## Energy: Oil Rig

### Underwriting Sweet Spots

Upstream and Midstream Oil and Gas operations and related activities.



Oil and Gas Operators



Contractors



Offshore Construction (selective)  
(only commonly deploying capacity in support of our operational clients)



Decommissioning  
(only commonly deploying capacity in support of our operational clients)



### Preferred Clients

- ✓ Any well managed risk, worldwide.
- ✓ Large multinationals through to single sites.

#### Clients with:

- A high level of interest in loss prevention through quality risk management and appropriate protection schemes.
- An appetite to establish long term trading partnerships.

### Bespoke solutions

High Level of Service

Team of experts who understand your complex risks.

One stop shop for energy industry insurance with market leading capacity.

Cover for the latest technologies as well as emerging risks such as cyber and decommissioning

Cover for Gulf of Mexico Named Windstorm

### AIG Energy Differentiators



#### Claims First

- Multi award winning Major Loss claims team.
- In the event of a major claim, AIG will confirm coverage under the policy as quickly as reasonably possible. Once coverage is confirmed, we promise to provide the Policyholder with immediate working funds of up to 50% of our share of the agreed estimate within 7 days for: property damage/repairs, clean-up costs and extra expense/increased cost of working.



#### Specialist expertise

- Substantial underwriting, claims and engineering expertise in all areas of the energy industry.
- Delivering bespoke solutions for clients' core businesses and fringe exposures.



#### Multinational

- AIG Global Network of strong local AIG offices and top tier local insurance partners.
- Ability to handle captive fronting and wrap-around captive programmes.



#### Energy Loss Prevention

- Experienced risk engineers delivering expert risk assessments, benchmarking and loss prevention services on clients' sites.
- Extensive data modelling capabilities.



#### Cyber Health Check

- Outstanding cyber capabilities (cyber insurance and specialist risk management services)
- Health checks that analyse clients' cyber vulnerabilities (including potential property damage and business interruption).



#### Loss Workshops

- Analysis of clients' operations and their vulnerability to particular perils, mock loss scenarios and claims response in different parts of the clients' operations.



#### Energy Networking

- Provide energy clients with valuable industry networking opportunities
- e.g. energy round tables for clients to share key issues and exchange information.

### Our Energy Leaders

#### Ben Shannon

Oil Rig & Energy  
Casualty Manager  
Ben.Shannon@aig.com  
+44 (0)20 7954 8197

#### Doug Charman

Underwriter  
Doug.Charman@aig.com  
+44 (0)20 7954 8196

#### Rory Thompson

Underwriter  
Rory.Thompson@aig.com  
+44 (0)20 7954 4979

#### Manoj Mistry

Assistant Underwriter  
Manoj.Mistry@aig.com  
+44 (0)20 7954 8969

#### John Kelly

Claims Major Loss  
John.Kelly@aig.com  
+44 (0)20 7954 8761

\* Risk capacity: guide only - every case written on its merits

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