



RISK CAPACITY\* UP TO

Onshore Energy

**\$500m**

Oil Rig

**\$400m**

CAR

**\$250m**

PML Limit

# How can we help?

WINNING WITH AIG



## Energy: Chemicals and Pharmaceuticals

## Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities

### Preferred Clients



Pharmaceutical companies and any other company where product production involves a chemical reaction.



- ✓ Pharmaceuticals & High Hazard Chemicals non-hydrocarbon
- ✓ Any well managed risk, worldwide.
- ✓ Large multinationals through to single sites.

#### Clients with:

- A high level of interest in loss prevention through quality management and appropriate protection schemes.
- An appetite to establish long term trading partnerships.

### Bespoke solutions

One stop shop for energy industry insurance with market leading capacity.

Cover for the latest technologies as well as emerging risks

## AIG Energy Differentiators



### Claims First

- Multi award winning Major Loss claims team.
- In the event of a major claim, AIG will confirm coverage under the policy as quickly as reasonably possible. Once coverage is confirmed, we promise to provide the Policyholder with immediate working funds of 50% of our share of the agreed estimate within 7 days for: property damage/repairs, clean-up costs and extra expense/increased cost of working.



### Specialist expertise

- Substantial underwriting, claims and engineering expertise in all areas of the energy industry.
- Delivering bespoke solutions for clients' core businesses and fringe exposures.



### Multinational

- AIG Global Network of strong local AIG offices and top tier local insurance partners.
- Ability to handle captive fronting and wrap-around captive programmes.



### Energy Loss Prevention

- Experienced risk engineers delivering expert risk assessments, benchmarking and loss prevention services on clients' sites.
- Extensive data modelling capabilities.



### Loss Workshops

- Analysis of clients' operations and their vulnerability to particular perils, mock loss scenarios and claims response in different parts of the clients' operations.



### Energy Networking

- Provide energy clients with valuable industry networking opportunities
- e.g. energy round tables for clients to share key issues and exchange information.

## Our Energy Leaders

**John Whitbourn**  
Chemicals & Pharmaceuticals Manager  
John.Whitbourn@aig.com  
+44 (0)20 7954 8564

**John Kelly**  
Claims Major Loss  
John.Kelly@aig.com  
+44 (0)20 7954 8761

\* Risk capacity: guide only - every case written on its merits

[aig.co.uk/WinningAIG](http://aig.co.uk/WinningAIG)

American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange. Additional information on AIG can be found at [www.aig.com](http://www.aig.com) and [www.aig.com/strategyupdate](http://www.aig.com/strategyupdate) | YouTube: [www.youtube.com/aig](http://www.youtube.com/aig) | Twitter: @AIGinsurance | LinkedIn: [www.linkedin.com/company/aig](http://www.linkedin.com/company/aig). AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at [www.aig.com](http://www.aig.com). All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. American International Group UK Limited is registered in England: company number 10737370. Registered address: The AIG Building, 58 Fenchurch Street, London EC3M 4AB. American International Group UK Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and Prudential Regulation Authority (FRN number 781109). This information can be checked by visiting the FS Register ([www.fca.org.uk/register](http://www.fca.org.uk/register)).

GBL00003667 0520