



How can we help?

WINNING WITH AIG



Underwriting Sweet Spots



CyberEdge®

Our core Cyber product:

- Modules covering 1st party costs, extortion, network interruption and cyber liability
- Other extensions available eg system failure, OSP cover



CyberEdge PC

A cyber “wrap-around” policy:

- Supplements AIG Property and Liability policies
- Provides cover for injury or physical damage caused by a cyber event



CyberEdge Plus

CyberEdge extensions:

- Ideal for augmenting non-AIG Property and Liability policies
- Provides cover for injury, damage and business interruption from a cyber event



Preferred Clients

Very broad underwriting appetite for cyber risks across profession, occupation, client segment and geographies

- ✓ Nearly all industry sectors (exceptions below)
- ✓ Businesses of all sizes from SMEs to large multinationals



CAUTION

- Credit rating agencies
- Social Media platforms
- Crypto Currencies/Brokers
- DNA Testing/Advising

AIG Cyber Differentiators



Cyber Expertise

- One of the largest cyber insurance teams in the UK.
- Deep experience underwriting cyber risks and handling cyber claims.
- Enables us to deliver high quality advice and support to brokers.



Global Capabilities

- We can issue cyber insurance policies in over 60 countries around the world.
- Strong support for brokers' multinational and international clients.
- Successful track record for their specialist requirements.



Affirmative Cyber

- A stand-out strength compared to many competitors.
- Cover for physical damage or human injury caused by a cyber event.
- An important trend as systems, processes and devices become inextricably linked.



Claims First: Response

- Tried and tested “First Response” immediate IT, forensic and legal help after a breach.
- 1-hour response to help mitigate clients' losses as early as possible.
- No policy retention for “First Response”.



Claims First: Prevention

- A range of complimentary services where annual premiums of £5,000 or more.
- Includes vulnerability scanning, malicious IP blocking, cyber prevention training.
- Helps prevent a cyber loss from happening in the first place.



Smart Cyber Application

- Smart cyber proposal form adapts to clients' sector, size, and cyber exposures.
- Generates immediate summary report of the client's cyber maturity.
- More detail post-bind including cyber risk scores, scenario likelihoods and priorities.

Our Cyber Leaders

James Hebert

Head of Cyber, UK
T +44 (0)20 7954 7762
M +44 (0)7592 593 234
James.Hebert@aig.com

Mark Camillo

Head of Cyber, EMEA
+44 (0)20 7651 6304
Mark.Camillo@aig.com

Holly Waszak

Senior Underwriter
T +44 (0)20 7063 5410
M +44 (0)7736 487 059
holly.waszak@aig.com

Daniel Johnson

Senior Underwriter
Joins August 2020

Lydia Lambert

Underwriter
T +44 (0)20 7954 7761
M +44 (0)7712 550 140
Lydia.lambert@aig.com

Sian Picton

Underwriter
sian.picton@aig.com
Returns from Maternity
Leave September 2020

Ellie Jaques

Assistant Underwriter
T +44 (0)20 7954 8009
ellie.jaques@aig.com

Alex Simpson

Assistant Underwriter
T +44 (0)20 7954 7144
M +44 (0)7546 500 346
alex.simpson@aig.com

Gabrielle Hewett

Underwriting Assistant
T +44 (0)20 7954 8934
gabrielle.hewett@aig.com

★★★
**BREXIT-READY
AVAILABLE!**
PAN EUROPEAN COVERAGE
REMOVES UNCERTAINTY FROM
MULTINATIONAL PROGRAMMES

EACH OPPORTUNITY IS EVALUATED ON ITS OWN MERITS

aig.co.uk/WinningAIG

American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange. Additional information on AIG can be found at www.aig.com and www.aig.com/strategyupdate | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance | LinkedIn: www.linkedin.com/company/aig. AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. American International Group UK Limited is registered in England: company number 10737370. Registered address: The AIG Building, 58 Fenchurch Street, London EC3M 4AB. American International Group UK Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and Prudential Regulation Authority (FRN number 781109). This information can be checked by visiting the FS Register (www.fca.org.uk/register).