



# How can we help?

WINNING WITH AIG



## Crisis Solutions

JANUARY 2021

### Underwriting Sweet Spots

- Active Assailant
- Act of Terrorism
- Assault
- Blackmail
- Civil Commotion
- Deprivation (Denial of Access)
- Detention
- Disappearance
- Emergency Repatriation
- Employee Dishonesty
- Extortion
- Hijack
- Hostage Crisis
- Kidnap
- Radicalisation of Workforce
- Sabotage
- Stalking
- Man-Made Disaster
- Natural Catastrophe
- ... and many more



### Preferred Clients

**ALL** sized businesses: SMEs to Multinationals

**ALL** Industry sectors

Individuals and family groups

Highly skilled with clients in hostile and compromised environments: eg NGOs, Media., Multinationals



### Claims help when it matters most

- Deep Crisis Management claims experience from traditional kidnap and extortion to threat, assault and activist events
- Global network of claims specialists, supporting clients and brokers whenever and wherever they need it

### AIG Crisis Solutions Differentiators



#### Deep experience

With over 40 years crisis management and Kidnap and Ransom experience worldwide, we have one of the leading underwriting and claims teams in this market and have built up one of the largest commercial client portfolios of any insurer.



#### Local expertise

Our Crisis Solutions staff are embedded in multiple AIG offices throughout the world. This means we are able to support our clients with local market knowledge and expertise across multiple countries and jurisdictions.



#### Global response

Our global response partner has the largest response team in the industry located across 16 strategic centres worldwide. This means we can deliver timely expert response, throughout the majority of industry sectors, regardless of operational environment or crisis complexity and across multiple countries and jurisdictions.



#### In-house consultancy

Our in house security consultants work closely with our underwriters and the client stakeholders as a point of contact for security concerns, advice or guidance, and can deliver security mitigation training either directly or through our vendor network.



#### Crisis management tools

Our tools and prevention services including our free Travel Assistance app and our online country and security risk portal GlobalWatch, help reduce clients' loss likelihood by adding layers of defence to domestic and overseas programmes.



#### Product opportunity

Our innovative product suite covers an exceptionally wide range of security threats that may impact a client's people, operation, brand or reputation. This offers tremendous opportunities for brokers to address a rapidly emerging concern and duty of care for clients of all sizes and sectors.

### Our Crisis Solutions Leaders

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EACH OPPORTUNITY IS EVALUATED ON ITS OWN MERITS

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