### FEBRUARY 2025 | UK MARKETING MATERIAL



# CASUALTY: **MOTOR FLEET** WHERE WE CAN HELP



Minimum of 50 vehicle fleets	•	Risk Transfer Motor <ul> <li>50 vehicle minimum on mono-line basis with flexibility for cross-class package</li> </ul>	These are the boundaries of our appetite:	
Clients from Corporates to Multinationals	•	<ul> <li>(wholesale motor business subject to £25k minimum premium)</li> <li>Minimum excess level of £500</li> <li>Focus on complex risk profiles</li> <li>Low attrition / potential high severity risk profiles</li> <li>Commitment to utilisation of AIG Repair Network</li> <li>Tri-partite collaborative relationship</li> <li>Risk management culture</li> </ul>		
Blue light exposures			Strong underwriting appetite	Highly selective appetite
Public Hire (including taxis, buses and coaches)		<ul> <li>Nisk management cutture</li> <li>Risk Managed Motor</li> <li>Structures – any of the following: High Deductible, Captive or Assumed RI</li> </ul>	In between lies a spectrum of risks we assess and	
Transactional fleet business		<ul> <li>Min retentions: Risk and loss history dependent with retention to be set where the frequency starts to reduce. For low frequency accounts min of £50k retention</li> <li>All programmes will have supporting legal agreements and fully collatoralised by way</li> </ul>		
Couriers and Self-Drive Hire		of a letter of credit, security trust or Euler Hermes Bond • Appetite: Depending on retention, as an example, we can consider logistics, haulage,		

### Claims help when it matters most

Our award-winning Motor claims team providing outstanding technical expertise & highly responsive throughout the claims process. Delivering cost control through AIG's Approved Repair Network. These costs would otherwise feature against Motor Fleet Protect clients' claims experience.

## **AIG Motor Fleet Differentiators**



### **Fleet Risk Consulting**

Our Risk Consulting Services help clients prevent losses and reduce their cost of risk. Policyholders receive tailored support from our fleet risk consulting team.

Multinational Liability

With multinational expertise in our UK motor team and decades of experience in providing fully compliant global Motor programmes for clients through our worldwide network, multinational is an exceptional area of growth opportunity.



#### **Risk Management Solutions**

Our dedicated Risk Management Solutions unit within our UK Liabilities team is focused on the development and delivery of a range of alternative programme solutions to meet our clients' needs.

## Our UK Motor Fleet Team

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