



How can we help?  
WINNING WITH AIG



Crisis Solutions

Crisis Solutions  
Underwriting Appetite

[aig.co.uk/WinningAIG](https://aig.co.uk/WinningAIG)

# Underwriting Sweet Spots

-  Active Assailant
-  Disappearance
-  Radicalisation of Workforce
-  Act of Terrorism
-  Emergency Repatriation
-  Sabotage
-  Assault
-  Employee Dishonesty
-  Stalking
-  Blackmail
-  Extortion
-  Threat
-  Civil Commotion
-  Hijack
-  Man-Made Disaster
-  Deprivation (Denial of Access)
-  Hostage Crisis
-  Natural Catastrophe
-  Detention
-  Kidnap
- ... and many more



## Preferred Clients

**ALL** sized businesses:  
SMEs to Multinationals

**ALL** Industry sectors

Individuals and family groups

Highly skilled with clients in  
hostile and compromised  
environments: eg NGOs,  
Media., Multinationals

# AIG Crisis Solutions Differentiators



## Deep experience

With over 40 years crisis management and Kidnap and Ransom experience worldwide, we have one of the leading underwriting and claims teams in this market and have built up the largest commercial client portfolio of any insurer.



## Local expertise

Our Crisis Solutions staff are embedded in multiple AIG offices throughout the world. This means we are, able to support our clients with local market knowledge and expertise wherever they are located and wherever their people might go.



## Global response

Our global response partner has the largest response team in the industry located across 16 strategic centres worldwide. This means we can deliver immediate expert response, regardless of industry sector, operational environment or crisis complexity wherever our clients need us.



## In-house consultancy

Our in house security consultants work closely with our underwriters and the client stakeholders as a point of contact for security concerns, advice or guidance, and can deliver security mitigation training either directly or through our vendor network.

# AIG Crisis Solutions Differentiators



## Crisis management tools

Our tools and prevention services including our free Travel Assistance app and our online country and security risk portal GlobalWatch, help reduce clients' loss likelihood by adding layers of defence to domestic and overseas programmes.



## Product opportunity

Our innovative product suite covers an exceptionally wide range of security threats that may impact a client's people, operation, brand or reputation. This offers tremendous opportunities for brokers to address a rapidly emerging concern and duty of care for clients of all sizes and sectors.

**BREXIT-READY!**  
★ PAN EUROPEAN COVERAGE  
★ REMOVES UNCERTAINTY FROM  
★ MULTINATIONAL PROGRAMMES

# Our UK Crisis Solutions Team

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