



How can we help?
WINNING WITH AIG




Construction

Construction
Underwriting Appetite

aig.co.uk/WinningAIG

Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities

 Major onshore oil and gas projects

 Buildings

 Infrastructure projects

 Power projects

Preferred Segments

- London broker market (international business)
- Any well managed risk, worldwide
- Multinational capabilities

Preferred Clients

- A high level of interest in loss prevention through quality management and appropriate protection schemes
- An appetite to establish long term trading partnerships

AIG Construction Differentiators



Claims First

- Multi award winning Major Loss claims team.
- In the event of a major claim, AIG will confirm coverage under the policy as quickly as reasonably possible. Once coverage is confirmed, we promise to provide the Policyholder with immediate working funds of up to 50% of our share of the agreed estimate within 7 days for: property damage/repairs, clean-up costs and extra expense/increased cost of working.



Market Leader

- Experienced risk engineers worldwide who also support clients' safety measures.
- Technical underwriting expertise with the ability to find innovative solutions.



Engineering back-up

- Due to experience and superior engineering back-up, we can consider the difficult risks which others may be reluctant to take on.



Capacity

- Well-engineered risks can unlock AIG's significant Construction capacity.



Multinational and Captives

- Worldwide multinational programme capabilities, excluding sanctioned countries. Ability to handle captive fronting and wrap-around captive programmes.

BREXIT-READY!
PAN EUROPEAN COVERAGE
REMOVES UNCERTAINTY FROM
MULTINATIONAL PROGRAMMES

Our UK Construction Team

James Langdon

UK Head of Energy &
Construction
James.Langdon@aig.com
+44 (0)20 3217 1527

Gerald McDowell

Construction Manager
Gerald.McDowell@aig.com
+44 (0)20 7954 8378

Simon Theobald

Senior Underwriter
Simon.Theobald2@aig.com
+44 (0)20 7954 8404

Adam Bolton

Senior Underwriter
Adam.Bolton@aig.com
+44 (0)20 7954 7281

John Kelly

Claims Major Loss
John.Kelly@aig.com
+44 (0)20 7954 8761

