



How can we help?
WINNING WITH AIG



Accident &
Health / Travel

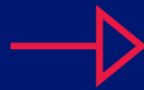
Accident & Health/Travel
Underwriting Appetite

aig.co.uk/WinningAIG

Underwriting Sweet Spots



Group PA
and Travel



Preferred Clients

All industrial
sectors except
professional sports

Businesses of all
sizes from “micro”
firms to multinationals

LifeLine Plus

- For “People Risk” worldwide
- Group PA & Travel
- Crisis Plus extension
- AIG owned medical assistance company
- Worldwide security expertise
- Travel app and HR managers hub
- Award-winning pre-trip training

AIG Accident & Health/Travel Differentiators



Virtual Medical Care GP consultations

- 24-hr GP access (UK or traveling) for medical advice, prescriptions, referrals.
- Discuss health concerns with experienced GMC licensed GPs.



Virtual Medical Care Case Management

- Assessments by leading medical experts.
- Complex medical cases or second opinions.



Geared Up For Regional Growth

- Dedicated PA and Travel staff in our UK offices outside of London.
- Strong support for brokers' regional growth and client servicing.



People Risk

- Leading the evolution of GPA and Travel insurance as client concerns evolve.
- Concerns widening from medical risks to security related "people risk".

Leading "People Risk"

- ✓ Personal Accident
- ✓ Assistance
- ✓ Medical
- ✓ Personal Possessions



- Terrorism
- Threat of Violence
- Evacuation
- Sabotage
- Stalking
- Blackmail
- Bribery
- Riot
- Abduction
- ...and many more
- Assault

AIG Accident & Health/Travel Differentiators



AIG Travel App

- “Red Button” 24/7 assistance, app check-in so employers know staff have arrived safely.
- Award-winning pre-trip awareness training to support employers’ duty of care obligations.



Underwriting Expertise

- Highly experienced underwriting and development teams.
- Rapid expert response (e.g. to requests for large per event or per person limits).



Driving Multinational

- Outstanding multinational capabilities to drive growth of global GPA programmes.
- Deep underwriting expertise across global countries and jurisdictions



Claims First

- AIG owned AIG Travel: worldwide, 24/7 medical assistance no dependency on third parties.
- Complete alignment of claims and assistance services.

BREXIT-READY!
★ PAN EUROPEAN COVERAGE
★ REMOVES UNCERTAINTY FROM
★ MULTINATIONAL PROGRAMMES

Our UK Accident & Health/Travel Team

Ian Robinson

Head of Personal
Lines UK
+44 (0)20 7954 8227
Ian.Robinson@aig.com

Vered Lobel, FIA

Head of Underwriting,
Personal Accident and Travel UK
+44 (0)20 7954 7023
Vered.Lobel@aig.com

Guy Flawn

Head of Group Personal
Accident London
+44 (0)20 7954 8166
Guy.Flawn@aig.com

Ian McGregor

Head of Group Personal Accident
UK Regions
+44 (0)14 1303 4427
Ian.McGregor@aig.com

Ratiba Rhioui

Senior Claims Manager
+44 (0)20 8253 7583
Ratiba.Rhioui@aig.com