



PROPERTY: MAJOR ACCOUNTS

WHERE WE CAN HELP



RISK CAPACITY* UP TO \$500M (AIG INTERNATIONAL)

Typically companies with sum insured over \$1bn.

INDUSTRIES

Financial Institutions	●
Technologies	●
Hospitality	●
Healthcare	●
Heavy Industry	●
Infrastructure / PFI	●
Manufacturing	●

SECTORS

Risk managed clients	●
Captive/complex fronted programmes	●
Terrorism and Political Violence	●
Multinational	●
Lead preferred	●

● Strong underwriting appetite

Claims help when it matters most

Multi award winning Major Loss claims team.

Our Claims Promise

- In the event of a major claim, we will confirm coverage as quickly as reasonably possible.
- Then we will provide the Policyholder with immediate working funds up to 50% of our share of the agreed estimate within 7 days.
- Working funds for: repairs, clean-up costs, extra expense and increased costs of working.

AIG Property Major Accounts Differentiators



Global Risk Engineering

- Experienced Property Risk Engineers worldwide.
- Industry and sector specialists.
- Helps clients reduce, and in certain cases prevent, losses.
- Insights for clients about their potential vulnerabilities.



Multinational Excellence

- Significant investment in technology and processes to get global policy issuance before inception.
- Tools and tech to give Risk Managers insights across global portfolio.
- See www.aig.com/multinationalplaybook



Underwriting Expertise

- Solution oriented underwriting team.
- Delivering insurance solutions tailored to our clients' needs
- Expertise in structuring complex insurance programs
- Wording specialists



Distribution

- Ensuring our clients get the best value out of AIG.
- Serving major clients and broker partners through an elevated experience via the Client Director, enabling the AIG team to solve problems and address the client's evolving risk needs.

Multinational Policy Issuance

- Contract certainty
- Local compliance
- Alignment between client's operations
- Early premium allocations
- Reduced rework, minimise cover gaps

Our Property Major Accounts Team

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* Risk capacity: guide only - every case written on its merits

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