



# PROPERTY: MAJOR ACCOUNTS

## WHERE WE CAN HELP



RISK CAPACITY\* UP TO **\$500M** (AIG INTERNATIONAL)

Typically companies with sum insured over **\$1bn**.

### INDUSTRIES

Financial Institutions	●
Technologies	●
Hospitality	●
Healthcare	●
Heavy Industry	●
Infrastructure / PFI	●
Manufacturing	●

### SECTORS

Risk managed clients	●
Captive/complex fronted programmes	●
Terrorism and Political Violence	●
Multinational	●
Lead preferred	●

● Strong underwriting appetite

### Claims help when it matters most

Multi award winning Major Loss claims team.

#### Our Claims Promise

- In the event of a major claim, we will confirm coverage as quickly as reasonably possible.
- Then we will provide the Policyholder with immediate working funds up to 50% of our share of the agreed estimate within 7 days.

- Working funds for: repairs, clean-up costs, extra expense and increased costs of working.

### AIG Property Major Accounts Differentiators



#### Global Risk Engineering

- Experienced Property Risk Engineers worldwide.
- Industry and sector specialists.
- Helps clients reduce, and in certain cases prevent, losses.
- Insights for clients about their potential vulnerabilities.



#### Multinational Excellence

- Significant investment in technology and processes to get global policy issuance before inception.
- Tools and tech to give Risk Managers insights across global portfolio.
- See [www.aig.com/multinationalplaybook](http://www.aig.com/multinationalplaybook)



#### Underwriting Expertise

- Solution oriented underwriting team.
- Delivering insurance solutions tailored to our clients' needs
- Expertise in structuring complex insurance programs
- Wording specialists



#### Distribution

- Ensuring our clients get the best value out of AIG.
- Serving major clients and broker partners through an elevated experience via the Client Director, enabling the AIG team to solve problems and address the client's evolving risk needs.

#### Multinational Policy Issuance

- Contract certainty
- Local compliance
- Alignment between client's operations
- Early premium allocations
- Reduced rework, minimise cover gaps

### Our Property Major Accounts Team

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\* Risk capacity: guide only - every case written on its merits

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