

SEPTEMBER 2024 | UK MARKETING MATERIAL

MARINE WHERE WE CAN HELP



INDUSTRIES

Cargo

Manufacturers	•
Heavy industries	
Tech companies	
Importers	
Exporters	
From multinationals to SMEs	

CargoGuard for SMEs

Online "All Risks" cargo cover for premiums up to £7,000: quote, bind, policy issuance and mid-term servicing.

Logistics

Annual revenues over £25m

Marine Liability

Terminal operators	
P&I – blue and brown water	
Ports and Terminals – Property Damage	
Port authorities	
Ship repairers	
Charterers	

Strong underwriting appetite

Specialty Marine

AIG Construction clients (Project Cargo and Delayed Start-Up cover	•
Multinational solutions	
Fronted/Risk Management Solutions	

Claims help when

- Our global marine claims team handles claims onsite worldwide.
- Rapid handling and settlement process for claims below \$10,000.
- it matters most
- After coverage for a marine cargo loss is confirmed we advance up to .
- 50% of the agreed loss estimate within 7 days.

AIG Marine Differentiators



Risk Consulting

- World-class team of Marine Risk Consulting Engineers worldwide.
- E.g. experienced master mariners, to help clients identify exposures and reduce their risks.



Marine Captives

- Extensive captive portfolio (Cargo, Logistics and Marine Liability).
- Experience partnering with clients to innovate and manage their total cost of risk.

This marketing material is intended for insurance brokers and other insurance professionals for their information.

For full terms, conditions and benefits related to AIG products, please refer to the policy and associated documents.

Multinational

- Deep multinational experience and understanding of clients' local needs.
- · Extensive global network and alignment with AIG's multinational Centre of Excellence.

Ξ

General Average

• AIG Marine is able to issue a single global average bond.

Our Marine Leaders

Paul Smith Head of Marine, UK -Talbot & AIG UK +44 (0)7908 134 204 Paul.Smith@talbotuw.com

Cameron Ross

Head of Marine, AIG UK +44 (0)7597 797 757 Cameron.Ross@aig.com

Andrew Whitehouse Head of Multinational &

Retail Cargo, UK Marine +44 (0)7745 735 203 andrew.whitehouse@aig.com

CLAIMS SPECIALISTS

Will Smyth Head of Marine Claims +44 (0)7731 991 712 William.Smyth@aig.com

Alexander Kralchev

Marine Claims Express +359 877 062 880 Alexander.Kralchev@aig.com

aig.co.uk/WinningAIG

nerican International Group, Inc. (NYSE: AIG) is a leading global insurance organization. AIG provides insurance solutions that help businesses and individuals in approximately 190 countries and jurisdictions protect their assets and manage risks through AIG operations and An enclosed international formation, include AND, is a resolution and the optimized and an anter advantance of ganzation. AND provides and an enclosed and information and provide and an advantage in a structure and an advantage in a structure and an advantage in a structure and a structure and provide and an advantage in a structure and provide and an advantage in a structure and a structure and provide and an advantage in a structure and a structure and advantage in a structure and a structure and an advantage in a structure and an advantage in a structure and an advantage in a structure and advantage in a structure and a structure and a structure and a structure and advantage in a structure and a structure and a structure and a structure and advantage in a structure and a structure and advantage in a structure an