



LONDON'S MARKET

Expertise, scale and flexibility: in London, from London, at Lloyd's of London

This marketing material is intended for insurance brokers and other insurance professionals for their information.
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AIG: London's Market

AIG has an unbeatable London Market broker proposition.

We provide an incredible range of products and services (from personal lines to multinational captives and everything in between). We deliver these through a host of distribution channels from international brokers, Lloyd's brokers, domestic brokers to individual Risk Managers. And we protect huge numbers of customers from global conglomerates to thousands of small and medium sized companies to multitudes of individuals.

This is underpinned by market leading underwriting capacity and expertise, an unsurpassed global infrastructure for domestic, international and multinational risks, flexibility to trade via the AIG platform or via Talbot to leverage Lloyd's global license framework and outstanding global claims capabilities, for every line we write in every jurisdiction we operate. All accessible from our Fenchurch Street office and from our Lloyd's operation at Talbot at the heart of the London Market.

For insurance buyers in the City we are London's Market.

"With our UK, Talbot, Global Specialty and International capabilities – AIG is London's market!"



→] Product breadth and expertise for the London Market

We offer brokers and clients one of the broadest product ranges available in the London Market, as well as access to global insight and expertise – from underwriting to risk engineering to claims.

This accessibility extends across products and geographies. From London, brokers and clients can place business not only through AIG's global network but also via Talbot to access the Lloyd's global licence framework. This combination of global scale, knowledge, expertise and flexibility in how we solve problems for our clients is what makes us stand out in the market and is a real benefit, especially to multinational clients and their brokers.



"Our product range, multinational strength, technical expertise, risk engineering and claims capabilities really differentiate us in London."

Talbot Underwriting at Lloyd's

Brokers and clients can also access the many benefits of the Lloyd's market such as Lloyd's global network, product innovation and capacity especially for complex and specialist risks.

Talbot has been part of AIG since 2018, operating in the Lloyd's market through syndicates 1183 and 2019. It is a market leader in Political Violence, Energy, and Marine sectors as well as offering products across Property, Specialty and Financial Lines. Our dual stamping capabilities in most classes also means that brokers and clients can access Lloyd's and AIG capacity seamlessly and simultaneously through Talbot.



"Taken together AIG and Talbot offer brokers scale, expertise, innovation and a choice of placing business on Lloyds or on Company paper."

Multinational Excellence From London

Multinational corporations can access our world-leading global programme capabilities and captive fronting solutions.

Thanks to our dedicated multinational expertise in London brokers and clients can access AIG's underwriting, claims and risk engineering expertise across multiple products throughout the world. We use this experience, expertise and infrastructure to guide our brokers and clients through the design, implementation and management of global programmes compliantly and efficiently, from London.



"Our dedicated multinational offering with our product, claims and fronting expertise is a full end-to-end customer service delivery model."

London Proximity and Accessibility

Our concentration of underwriting and claims expertise in London means we can offer a fast, flexible and solutions-driven response that puts our customers and brokers needs first.

Clients and brokers can access our technical knowledge, our capacity, and our underwriters and claims handlers who work together, across multiple lines, to create flexible solutions for the most complex multinational risks. All from our Fenchurch Street office and from our Lloyd's operation at Talbot the heart of the London market.



London's Global Claims Expertise

Our London claims team provides a consistent, responsive and empathetic service to our broker partners and clients usually within walking distance guaranteeing accessibility.

The team has a wealth of technical expertise across all insurance lines, which is widely recognised by our brokers and peers, and we have a successful track record of leading the market on some of the world's largest and most complex claims. We pride ourselves on the service we deliver to our clients - the teams' connectivity with AIG claims colleagues worldwide provides real benefits especially for multinational clients, wherever in the world damage or litigation might be.

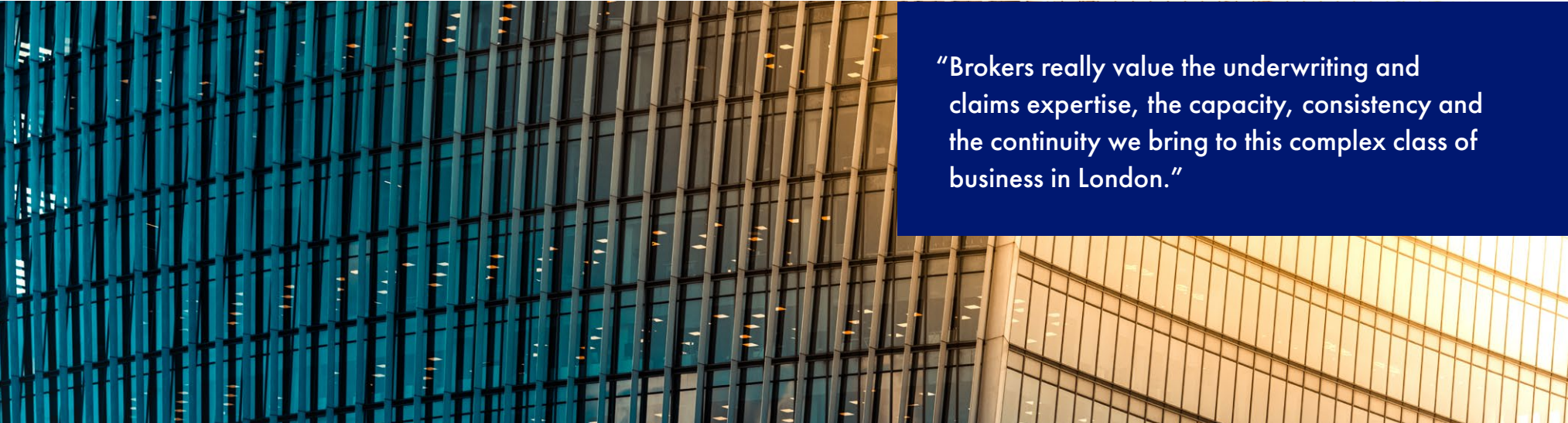


"The AIG claims team is a real leader in the London Market - their expertise in dealing with large and complex claims is second to none."

Lex London: 50 Years US Surplus Lines

AIG's Lex London has been a leading underwriter of US domiciled risks placed in London for over 50 years.

Thanks to our underwriting experience, expertise, reputation and continuity, Lex is a backbone of many of the placements in this market. We have undeniable competitive advantage from our American parent in terms of the information and intelligence we have around US clients, jurisdictions, products and exposures and that expertise is highly valued by our broker partners who we meet and trade with face to face on a daily basis in the London market.



"Brokers really value the underwriting and claims expertise, the capacity, consistency and the continuity we bring to this complex class of business in London."

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