

CargoGuard

Sales pointers

CargoGuard provides flexible insurance protection for goods in transit by land, sea or air. Cover is provided on an 'All Risks' basis for loss or damage to owner's cargo, with built-in extensions delivering solutions for a wide variety of business needs.

An unpredictable world

International shipments face a wide range of risks, from theft to environmental catastrophes and everything in between. Professional standards and care can help minimise many of these risks, however, certain risks such as war, riots and strikes are sometimes unavoidable. CargoGuard delivers peace of mind with 'All Risks' cover, including war and strikes extensions available whilst goods are in transit.

For buyers and sellers

Depending on purchase terms, buyers and sellers can find themselves responsible for different costs and risks when trading internationally. CIF, ExWorks, FOB and CFR are common shipping terms that result in varying degrees of exposure for the parties involved. No matter what side of the transaction your client is on, CargoGuard protects their assets.

Warehouse to warehouse cover

The risk of loss or damage is not limited whilst goods are in transit. Damage or theft can occur at many stages during the journey, including during packing and while being held at an intermediate destination. CargoGuard provides cover from when the goods initially start their movement within a warehouse, right up to delivery at the final destination, and even beyond if damage is not identified until after the items are unpacked.

Exhibitions

It's not only buyers and sellers that have insurable cargo exposures. For many organisations, exhibitions and trade shows require valuable items to be shipped overseas and displayed for a period of time. CargoGuard offers up to 30 days cover for the installation, duration, dismantling and temporary storing of items at exhibition sites.

Marine loss control engineering

AIG Marine Loss Control Engineering (MLCE) can bring valuable expertise and experience to logistics management. Our MLCE skills and connections permit our clients to benefit from loss control consultancy programmes and advice that can span the globe.

Engineers' tools and sales samples

Many businesses find themselves equipping their sales reps and engineering teams with expensive samples or tools that are kept overnight in private vehicles and houses. Through built-in cover extensions, CargoGuard protects a company's assets while their employees go about their business.

Keeping business moving

Unexpected bottlenecks can sometimes occur during transit and shipments may accumulate at a certain point. CargoGuard makes shipping simple by automatically increasing the policy limit up to 200% should these situations arise without the client's knowledge.

Reflecting commercial realities

Unfortunately all sales are not final, and many businesses will need to accept returned items due to refunds, warranty replacements or repairs. CargoGuard protects against these business realities by making it easy to insure shipments originating from a customer's premises.

Ease of administration

With quotes available online via AIG Extra, CargoGuard allows you to quickly bind policies and issue documentation online. Mid-term adjustments and renewals are also straightforward and made in real time.

For more information, please visit www.aig.co.uk/extra or review the policy wording for full terms and conditions.

www.aig.co.uk

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