

CASUALTY: MOTOR FLEET

WHERE WE CAN HELP



Minimum of 50 vehicle fleets

Clients from Corporates to Multinationals

Blue light exposures

Public Hire (including taxis,

Transactional fleet business

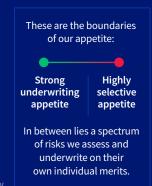
buses and coaches)

Risk Transfer Motor

- 50 vehicle minimum on mono-line basis with flexibility for cross-class package (wholesale motor business subject to £25k minimum premium)
- · Minimum excess level of £350
- Focus on complex risk profiles
- Low attrition / potential high severity risk profiles
- Commitment to utilisation of AIG Repair Network
- Tri-partite collaborative relationship
- Risk management culture

Risk Managed Motor

- Structures any of the following: High Deductible, Captive or Assumed RI
- Min retentions: Risk and loss history dependent with retention to be set where the frequency starts to reduce. For low frequency accounts min of £50k retention
- All programmes will have supporting legal agreements and fully collatoralised by way
 of a letter of credit, security trust or Euler Hermes Bond
- Appetite: Depending on retention, as an example, we can consider logistics, haulage, waste removal and other sectors with specialised motor exposures



Claims help when it matters most

Our award-winning Motor claims team providing outstanding technical expertise & highly responsive throughout the claims process. Delivering cost control through AIG's Approved Repair Network. These costs would otherwise feature against Motor Fleet Protect clients' claims experience.

AIG Motor Fleet Differentiators



Fleet Risk Consulting

Our Risk Consulting Services help clients prevent losses and reduce their cost of risk. Policyholders receive tailored support from our fleet risk consulting team.



Multinational Liability

With multinational expertise in our UK motor team and decades of experience in providing fully compliant global Motor programmes for clients through our worldwide network, multinational is an exceptional area of growth opportunity.



Risk Management Solutions

Our dedicated Risk Management Solutions unit within our UK Liabilities team is focused on the development and delivery of a range of alternative programme solutions to meet our clients' needs.

Our UK Motor Fleet Team

Gareth Russell

Head of UK Motor +44 (0)7581 122 817 Gareth.Russell@aig.com

John Land

Motor UK Technical Underwriter +44 (0)7964 117 275 John.Land@aig.com

Karen Buggle

Major Accounts Manager (Risk Management Solutions) +44 (0)20 7954 4930 Karen.Buggle@aig.com

Jason Vallint

Fleet Risk Director (Fleet Risk Consulting) +44 (0)7976 622 250 Jason.Vallint@aig.com

LONDON

Simon Nott Senior Underwriter +44 (0)7790 926 680 Simon.Nott@aig.com

Dean Miller

London Retail & Wholesale Motor Manager +44 (0)7895 300 691 Dean.Miller@aig.com

Sarah Eustace

Senior Underwriter +44 (0)7805 749 215 Sarah.Eustace@aig.com

James Stubbs

Underwriter +44 (0)7510 586 218 James.Stubbs@aig.com

Jake Goss

Assistant Underwriter +44 (0)20 3217 1607 Jake.Goss@aig.com

Martyn Clarke

Senior Underwriter (Risk Management Solutions) +44 (0)7866 850 134 Martyn.Clarke@aig.com

SOUTH

NORTH

Tom Starling Senior Underwriter +44 (0)7872 113 519 Thomas.Starling@aig.com

+4 om Da

Tina Garrett
Senior Underwriter
+44 (0)161 952 8546
Tina.Garrett@aig.com

Motor Underwriter +44 (0)121 626 4405 Darren.Jones@aig.com

Darren Jones

Stuart Smith Underwriter

+44 (0)161 817 2724 Stuart.Smith1@aig.com

SCOTLAND & NORTHERN IRELAND

Kevin Smith Senior Underwriter +44 (0)141 303 4424 Kevin.Smith2@aig.com Alan Ross Underwriter +44 (0)141 303 4417 Alan.Ross@aig.com

aig.co.uk/Winning AIG

American International Group, Inc. (AIG) is a leading global insurance organization. AIG member companies provide a wide range of property casualty insurance, life insurance, retirement solutions and other financial services to customers in approximately 70 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange. Additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference herein. AIG is the marketing name for the worldwide property-casualty, life and retirement and general insurance operations of American International Group, Inc. Products or services may not be available in all countries and jurisdictions, and coverage is subject to underwriting requirements and actual policy language. Non-insurance products and services may be provided by surplus lines insurers. Surplus lines insurers usually surplus lines insurers. Surplus lines insurers to not generally participate in state guaranty funds, and insureds are therefore not protected by such funds. American International Group UK Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and Prudential Regulation Authority (FRN number 781109). This information can be checked by visiting the FS Register (www.fca.org.uk/register).